MAKING THE WORLD'S BEST ERP SYSTEM

EVEN BETTER

the **Smith**
CONSULTING GROUP

Providing Innovative Add-on Products for SAP R/3

The **Smith Consulting Group** provides innovative products that complement and extend the functionality of SAP R/3. Although R/3 is the world's best ERP system, there are areas that can benefit from enhancements. Our unique combination of business process knowledge, functional configuration experience and technical programming ability enables us to design and create add-on products that are unrivaled in today's SAP community.

Enhance the capability of your R/3 system with the Order to Cash Manager for SAP® R/3®.

Order to Cash Manager

All Sales Order Items

Sales doc.	Item	Doc.date	Created	SOrg.	SOff.	SGrp	CGrp	SaTy	Sold-to pt
80241	10	02/01/2005	JONEST	US01	US01	660	01	ZOR	A538097086
	20	02/01/2005	JONEST	US01	US01	660	01	ZOR	A538097086
80257	10	02/01/2005	JONEST	US01	US01	660	01	ZOR	A538094660
	20	02/01/2005	JONEST	US01	US01	660	01	ZOR	A538094660
80453	10	02/02/2005	JONEST	US01	US01	660	01	ZOR	A536393129
	20	02/02/2005	JONEST	US01	US01	660	01	ZOR	A536393129
80482	10	02/02/2005	JONEST	US01	US01	110	10	ZOR	A538095629
80490	10	02/02/2005	JONEST	US01	US01	888		ZNN	A530090562
80590	10	02/03/2005	JONEST	US01	US01	112		ZNN	A530090229
81937	10	02/10/2005	JONEST	US01	US01	888	03	ZOR	A533399502
	20	02/10/2005	JONEST	US01	US01	888	03	ZOR	A533399502
	30	02/10/2005	JONEST	US01	US01	888	03	ZOR	A533399502
82017	10	02/11/2005	JONEST	US01	US01	660	01	ZOR	A538090456
82062	10	02/11/2005	JONEST	US01	US01	110	21	ZR1	A533496669
82384	10	02/14/2005	JONEST	US01	US01	112	10	ZOR	A538091254
82419	10	02/14/2005	JONEST	US01	US01	113	21	ZR1	A530697168
82476	10	03/14/2005	JONEST	US01	US01	115	10	ZOR	A532190575
	20	03/14/2005	JONEST	US01	US01	115	10	ZOR	A532190575
82500	10	03/21/2005	JONEST	US01	US01	113	10	ZOR	A531899059
	20	03/21/2005	JONEST	US01	US01	113	10	ZOR	A531899059
	30	03/21/2005	JONEST	US01	US01	113	10	ZOR	A531899059
82548	10	06/09/2005	JONEST	US01	US01	113	10	ZR2	A531899059
40000045	10	11/18/2003	JONEST	US01	US01	111	10	ZXD1	A533593287
60015345	10	02/01/2005	JONEST	US01	US01	116	21	ZRE	A530397618

The main screen displays a series of icons that easily identify key item attributes. The line colors denote scheduling issues.

Order to Cash Manager

All Sales Order Items

Sales doc.	Item	Created on	Last G/I date	Transit	Req.dlv.dt	Date past due	Days PD	Mlt SD	Order qty	ConfirmQty	Dlv.qty	G/I qty	Inv qty	Open qty	SU	OH qty	BU
80241	10	02/01/2005	02/14/2005	2.00	02/01/2005	01/30/2005	154		27	27	27	27	27	0	EA	3	EA
	20	02/01/2005	02/10/2005	2.00	02/01/2005	01/30/2005	154		10	10	10	10	2	0	EA	2	EA
80257	10	02/01/2005		2.00	02/01/2005	01/30/2005	154		84	0	0	0	0	84	EA	841	EA
	20	02/01/2005		2.00	02/01/2005	01/30/2005	154		20	0	0	0	0	20	EA	388	EA
80453	10	02/02/2005	07/05/2005	2.00	02/23/2005	02/21/2005	132		334	334	0	0	0	334	EA	334	EA
	20	02/02/2005	07/05/2005	2.00	02/23/2005	02/21/2005	132		134	134	0	0	0	134	EA	134	EA
80482	10	02/02/2005	02/21/2005	2.00	02/23/2005	02/21/2005	0		1	1	1	1	1	0	EA	5	EA
80490	10	02/02/2005	02/22/2005	1.00	02/23/2005	02/22/2005	0		1	1	1	1	1	0	EA	0	EA
80590	10	02/03/2005	02/15/2005	2.00	02/17/2005	02/15/2005	0		1	1	1	1	1	0	EA	0	EA
81937	10	02/10/2005		2.00	02/10/2005	02/08/2005	145		3	0	0	0	0	3	EA	0	EA
	20	02/10/2005		0.00	03/03/2005		0		4	0	0	0	0	4	EA		
	30	02/10/2005		2.00	02/10/2005	02/08/2005	145		1	0	0	0	0	1	EA	29	EA
82017	10	02/11/2005	03/09/2005	2.00	03/11/2005	03/09/2005	0		4	4	4	4	4	0	EA	26	EA
82062	10	02/11/2005	02/15/2005	2.00	02/07/2005	02/05/2005	148		2	2	2	0	0	2	EA	2	EA
82384	10	02/14/2005		2.00	03/07/2005	03/05/2005	120		2	0	0	0	0	2	EA	0	EA
82419	10	02/14/2005		0.00	02/14/2005		0		3	0	0	0	0	3	EA	0	EA
82476	10	03/14/2005		2.00	03/14/2005	03/12/2005	0		2,400	0	2,400	2,400	2,400	0	EA	0	EA
	20	03/14/2005		2.00	03/14/2005	03/12/2005	0		600	0	600	600	600	0	EA	0	EA
82500	10	03/21/2005	07/21/2005	1.00	07/21/2005	07/20/2005	0		3,600	3,600	0	0	0	3,600	EA	0	EA
	20	03/21/2005	07/21/2005	1.00	07/21/2005	07/20/2005	0		9,000	9,000	0	0	0	9,000	EA	3	EA
	30	03/21/2005	07/05/2005	1.00	03/21/2005	03/20/2005	105		3,000	3,000	0	0	0	3,000	EA	5	EA
82548	10	06/09/2005	06/21/2005	1.00	06/09/2005	06/08/2005	25		1	1	1	0	0	1	EA	478	EA
40000045	10	11/18/2003		0.00			0		4-	0	0	0	6	10-	EA		
60015345	10	02/01/2005		0.00	02/01/2005		0		5-	5-	0	0	0	5-	EA	6	EA

The item quantity section displays the totals of all subsequent documents and current inventory levels. Cell colors are used to identify specific issues.

The **Order to Cash (OTC) Manager** is a visually oriented R/3 add-on that will help you manage sales orders with ease. Viewing the complete order-to-cash cycle of a sales order in R/3 is a laborious process, requiring navigation through several complex transactions. Users often have difficulty finding key data within the myriad of screens and tabs contained in these transactions. The OTC Manager provides an intuitive, easy-to-use alternative that will significantly enhance the productivity of your staff. The program displays multiple windows on a single screen, using a wide assortment of icons and colors to highlight the key attributes of your order, delivery and billing documents.

KEY BENEFITS

◗ The OTC Manager is a feature filled, online tool that can replace most custom and standard R/3 sales order related reports.

◗ Easy to use, requiring little or no training. The functions of the screens and icons are extremely intuitive.

◗ Reduces the need for time-consuming and counter-productive calls to an organization's SD production support team with OTC Manager's logical and intuitive presentation of data.

◗ Outperforms typically slow custom reports, reducing the time users spend waiting for a report to return data.

Shipment Schedule

80241/10 Shipment Schedule

SLNo	Σ ConfirmQty	SU	GI date	Delivery date
1	26	EA	01/30/2005	02/01/2005
2	1	EA	02/14/2005	02/16/2005
■	27	EA		

The Shipment Schedule screen summarizes schedule lines by ship date.

Subsequent Delivery Items

80241/10 Subsequent Delivery Items

Delivery	Item	Dlv t..	Created by	Created on	Item st..	Pick..	Picking date	G/I ...	Pl.GI date	Ac.GI date	Σ Delivery qty	SU	Batch	Spl	Exp. date
80231837	10	🚚	JONEST	02/07/2005	●	○○●	02/07/2005	●	02/08/2005	02/14/2005	0	EA		▶	
	900001	🚚	JONEST	02/08/2005	●	○○●	02/07/2005	●	02/08/2005	02/14/2005	3	EA	0000104312		05/31/2006
	900002	🚚	JONEST	02/08/2005	●	○○●	02/07/2005	●	02/08/2005	02/14/2005	14	EA	0000104312		05/31/2006
	900003	🚚	JONEST	02/08/2005	●	○○●	02/07/2005	●	02/08/2005	02/14/2005	9	EA	0000104312		05/31/2006
80234472	10	🚚	JONEST	02/11/2005	●	○○●	02/11/2005	●	02/14/2005	02/14/2005	1	EA	0000035190		12/31/2005
										■	27	EA			

The Subsequent Delivery Items screen displays the status of all delivery items related to a sales order item.
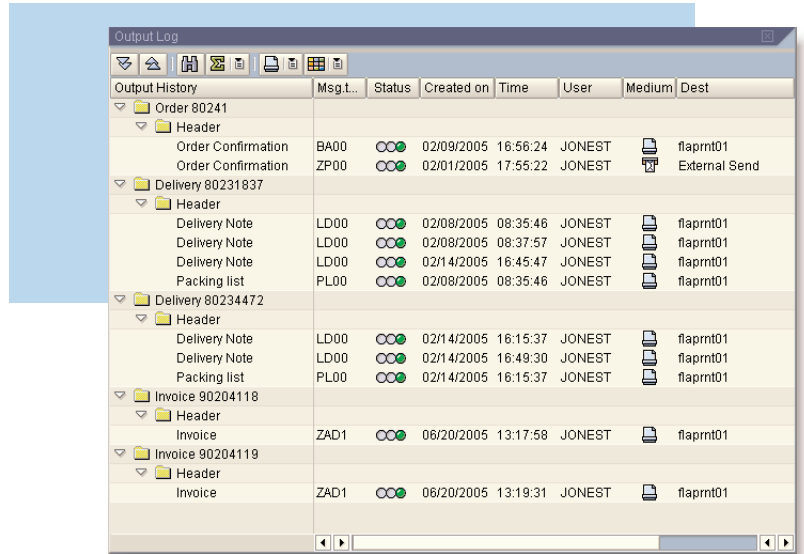
KEY FEATURES

◗ The OTC Manager uses icons and colors to provide easy identification of key order, delivery and billing item attributes, enabling users to locate problem orders with a quick glance.

◗ Drill into a variety of transactions from every window, including related documents, master data, inventory and output.

◗ The Output Window displays the status of all order, delivery and billing output related to any sales order item on a single screen. All documents can be previewed directly from this window.

◗ A custom index populated by a standard R/3 user exit enables the software to find open items quickly.

◗ With more than thirty user exits, the OTC Manager can be customized to meet the unique requirements of any organization. We have developed a growing library of user exit enhancements that can be downloaded and applied by your programming staff.

Subsequent Billing Items

80241/10 Subsequent Billing Items

Billing doc.	Item	BillT	Created by	Created on	Item st..	Billing date	Ref.doc.	RefItm	Σ	Billed qty	SU	Σ	Net value	Curr.	Post s..	Doc.no.
90204118	10	F2	JONEST	06/20/2005	●	06/20/2005	80231837	10		26	EA		1,756.30	USD	●	90204118
90204119	10	F2	JONEST	06/20/2005	●	06/20/2005	80234472	10		1	EA		67.55	USD	●	90204119
									■	27	EA	■	1,823.85	USD		

The Subsequent Billing Items screen displays the status of all billing document items related to a sales order item.

SYSTEM REQUIREMENTS

The OTC Manager is an ABAP add-on solution, requiring R/3 version 4.6 or higher.

The Output Log screen displays a complete history of all output related to a sales order item.

Founded in 1995 by a group of seasoned systems analysts, the Smith Consulting Group has been actively providing SAP implementation, custom development and production support services for over a decade. Building add-on products for R/3 requires creative thinking, detailed systems knowledge and the ability to turn ideas into world class applications. Our versatile products are designed to help SAP users get the most out of their systems.

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